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Outsourcing / The Trellisys Advantage

In positioning ourselves as a Dedicated Development Center (DDC) for our clients, we have made a conscious shift from project-based services to focused Customer-oriented services. In doing so, we have now packaged our total commitment, of both resources and infrastructure, offered it not only to a project but also to the Client themselves. We provide the client with the advantage to focus on their business process rather than the IT process. The inherent features of this service directly relate into tremendous benefits for our client, which are detailed in this document.

CONCEPT

Having the technical knowledge, man-power and the Hi-tech Infrastructure to support such services, we are taking our services one level higher and closer to our client, we offer to evolve and develop ourselves into becoming your "own" virtual IT Offshore Center and an extension of your IT Organization, in Bangalore, India.

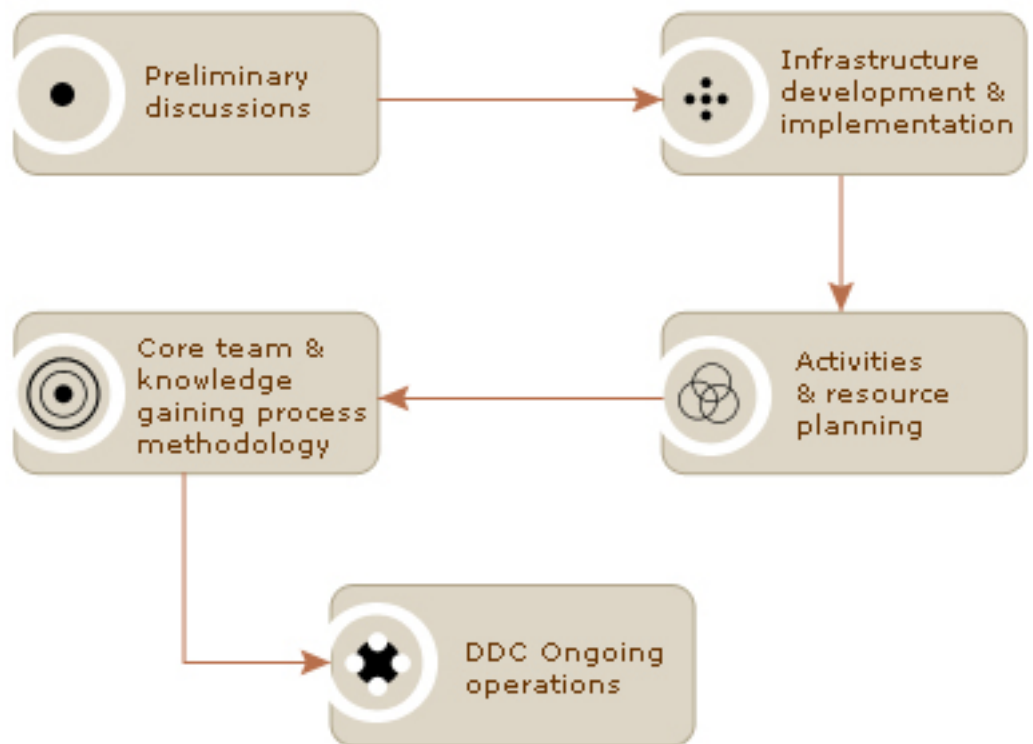
Our client gets the benefits of having dedicated resources ensuring high levels of knowledge retention. As our set up is in Bangalore, which boasts of the highest number of IT Resources in India and access to high quality and relatively low-cost training, our client enjoys tremendous cost effectiveness with no compromise on the quality of resources.

A chief concern of decentralization of IT operations is security, both of code and sensitive information. In this regard, we offer the highest security standards facilitated by controlled access rights. Furthermore, the concept of the DDC factors in formal contractual agreements like Non-Disclosure and Confidentiality Agreements, signed both by us and the resources dedicated to our clients.

SERVICES

The Dedicated Development Center can be utilized for a variety of services, encompassing a wide range of technology areas from Web development, emerging technologies to multimedia. These include:

- * Offshore Application Development
- * Offshore Maintenance
- * Quality Assurance and Testing support



Dedicated team

There will be a pool of skilled, cost-effective resources with knowledge of their systems and procedures, dedicated specifically for the client. This can be a tremendous asset for achieving their long-term strategic initiatives as additional capacity that can be tapped anytime.

Professional Project Management

We have invaluable experience in managing Large-Medium-scale projects spanning across various technology domains. Our project managers have interacted and handled overseas projects and possess the necessary managerial skills required for providing such services.

Resource Utilization

Because of the time difference, client realizes an extended working day and a corresponding increase in productivity and response time. In this situation, we are willing to use our resources in shifts if necessary to create an environment of Resource Utilization for 24 hours a day, 7 days a week.

Resources

As the Development is done Offshore, the costs are significantly reduced when compared to the same operations being done at client's location. This means that the gains achieved by client in terms of both costs and resources can be reinvested in new technologies and products that would give a competitive edge to client.

No Investment on Infrastructure

As against starting such an operation on their own, through this service, client gains additional programming staff without having to invest in additional infrastructure; e.g., workstations, software etc.

Training

It is more cost effective to build rare skills and also emerging technology skills in India. Good quality training is less expensive in India. This capability would give client the ability to employ cutting edge technology at all times without a significant investment in retraining in rare and emerging technology skills.

Infrastructure

State-of-the-art Infrastructure & Facility: Workstations for all employees with ample individual storage space and conference rooms and Library facilities ensure a very comfortable work atmosphere for our employees, increasing their productivity. Our infrastructure is also supported by redundant power supply for backup.

International Business Practice Knowledge:

We have a strong team of people having expertise in handling international clientele and possessing a broad skill base with capabilities of handling application / product development on emerging technologies.

Our Greatest Assets - Our People:

Together with our highly motivated, technically qualified and highly experienced workforce, we are today uniquely positioned as The answer to providing software solutions across varied business domain and in different technology areas.